

Teton County Fair Board Regular Meeting Minutes Monday April 10th, 2023 @ 5:30PM Fair Office @ 305 W. Snow King Ave

<u>Mission:</u> The mission of the TCFB is to produce an exceptional fair and administer the year-round use of the fairgrounds while promoting the western heritage; uniting urban and rural communities in celebration.

<u>Vision:</u> The TCFB's vision is to actively engage in the pursuit and promotion of our rural and agricultural heritage, from neighborhood back yards to family farms and local businesses.

I. Call to Order

Zach calls the meeting to order at 5:31PM.

II. Roll Call/Pronouncement of a Quorum

PRESENT: Zach, MB, Hannah, Matt, Amy, & Donnie via Zoom

ALSO PRESENT: Rachel, Sarah, Glenn, Pete Kendziore - Elks Club, Michael Schrotz - Lion's Club via Zoom

III. Adopt Agenda

MB motions to adopt the agenda as written. Matt seconds the motion. No discussion. Vote is unanimous in favor. Motion passes.

IV. Approval of 3/13/23 Regular Meeting Minutes

Matt motions to approve the 3/13/23 minutes as written. MB seconds the motion. No discussion. Vote is unanimous in favor. Motion passes.

V. Public Comment

No general public comment.

DISCUSSION ITEMS

VI. Frazier Shows Carnival – 2023 Fair Carnival & Games, COMP Tickets Stephen Broetsky did not Zoom into the meeting so no discussion was had. Rachel will invite him to the meeting in May.

VII. Lion's Club Breakfast - Michael Schrotz

The Board discusses the relocation of the tent with Michael to the NW corner of the Grassy Arena. The Lion's will setup on the east side of the tent near water and power. The Board asks Michael what the dimensions are of the Lion's trailer, as well as the size of the awning that comes off toward the tent. Michael asks about ingress/egress for the tent, as well as the grass itself. He also asks about fence railings being taken down in certain areas to allow better access. There is discussion about vendor placement around the tent. The Board thanks Michael for all the Lion's do and commends them for their contributions to the Fair's success.

VIII. Beer Garden Beer Sales, Elk's Club - Pete Kendziore

Pete says the Elks are happy to serve beer at the beer garden again this year; staffing should not be an issue, even with the addition of Wednesday night. Pete mentions that another Square terminal in the beer garden would be helpful for the Elks to accept card payments. Hannah spoke with Blaine from JH Distributing about

the beer trailer setup in the tent. It will arrive on Wednesday and stay throughout the rest of the week. Zach will visit with Leo from Osprey Beverages about an additional beer trailer.

IX. 2023 Sponsorship Packet Updates

Sponsor Name	Amount	Level	
Ace Hardware	\$500	2 Rodeo Buckles, Added Money for Turn N Burn	
Allen's Garage Doors	\$1500	Cornhole Tournament	
Andrews, Brad & Barb	\$200	Fair Rodeo Buckle	
Aspen Auto/NAPA	\$5000	Big Top Tent Co-Sponsor	
Axis Gymnastics	\$2750	Gold, Diaper Derby & Wiener Dog Races	
Bank of Jackson Hole	\$1000	Silver	
Berges Mannen Foundation	\$20,000	Title	
Big O Tires	\$1100	Silver, Exhibit Hall Department	
Blue Spruce Cleaners	\$700	Bronze, Fair Rodeo Buckle	
Bressler Insulation	\$500	Bronze	
EMMB, LLC	\$400	2 Horse Show Buckles	
Evan's Construction	\$900	Bronze, 2 Horse Show Buckles	
Fish Creek Excavation	\$7500	Fair Rodeo	
Fodor Law Office	\$2500	Gold	
Foster's Outrider's - Lynn Friess	\$20,000	Title	
Friends of Citizens Mounted Unit	\$200	Horse Show Buckle	
Hanlon, John & Linda	\$200	2 Exhibit Hall Depts. & Buckles	
Hole Family Eye Care	\$100	Exhibit Hall Department	
HUB International	\$600	3 Horse Show Buckles	
Intermountain Roofing	\$1700	Silver, Fair Rodeo Buckle, Turn N Burn Added Money	
Jackson Lumber	\$500	Bronze	
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Kopkey, Jeff	\$100	Exhibit Hall Depart. & Buckle	
Lee's Tees	\$1000	Silver	
Mountain Standard Realty	\$2500	Gold	
Mountain Valley Glass	\$300	Fair Rodeo Buckle, Added Money	
Mountain West Farm Bureau Insurance	\$2500	Gold	
Nalley Steamway	\$400	2 Fair Rodeo Buckles	
Nelson Engineering	\$1600	Silver, 2 Rodeo Buckles, Horse Show Buckle	
Oakley, Tim	\$600	3 Horse Show Buckles	
Parker Family Trust	\$200	Fair Rodeo Buckle	
Propst, Luther & Liz Storer	\$500	Pie Eating Contest	
Quill Creek Excavation	\$1000	Silver	
Raver Construction	\$1000	Silver	
Red Rock Ranch	\$400	Horse Show Buckle, Fair Rodeo Buckle	
Rockin' J Designs	\$200	Horse Show Buckle	
Rowe CPA Group	\$400	2 Rodeo Buckles	
SB Equipment Rentals	\$2500	Gold	
Scout Guide of JH	\$200	Fair Rodeo Buckle	
Snake River Brewing	\$5500	Figure 8's (secondary) & Gold	
Snake River Ranch	\$200	Fair Rodeo Buckle	
Tallichet, Catherine	\$1000	5 Horse Show Buckles	
Teton County Weed & Pest	\$1300	Silver, Horse Show Buckle, Exhibit Hall Dept. & Buckle	
Teton Distributors/Grand Teton Brewing Co.	\$5000	Co-Sponsors of the Big Top Tent	
Teton Heritage Landscaping	\$10,000	Figure 8 Races - Primary	
Teton Laser Center	\$400	2 Horse Show Buckles	

Teton Rental Center	\$6000	Platinum
Thomas, Camille - Compass Realty	\$200	Fair Rodeo Buckle
Town Square Inn's	\$1000	Silver
Tzompa's Plumbing	\$1000	Silver
TOTAL	\$114,850	

ACTION ITEMS

X. Consideration of 2023 Fair Vendor Applications

The Vendor committee met on 4/7/23 to review applications. The committee declined some food vendors because of previous violations of our expectations as outlined in the rules. They also tried to select more variety in non-food vendors. The committee's recommendation for vendors is listed below.

RECEIVED AGREEMENTS (highlighted = NEW vendors) - 35 total

<u>Food</u>	Non-Food	
Antojitos La Pasadita, LLC	Artesania San Pedro de Cajas	
Art Taco	Caricatures by Corey	
Blas' Frozen Treats	Cachimuel, Ramiro	
Candy Crepas	Convention of States (late)	
Cedar Creek Grille	Cosmeticos Martinez	
Colorado Grill	Cowgirl Heaven	
Down Home Eats	Dust & Sunshine (upcycled jewelry)	
Frida Snacks	Fairy Fox Designs	
Gamacheros, LLC	Jackson Hole Beadwork	
Kaelin's Kettle Corn	Nyna Arts – Rosa Andrango	
La Casita	Ox & Anvil Rings (no Sunday)	
La Fiera	Rugged Rose 307	
Mexican Crazy Corn	South American Imports	
Morales Home Made	The Watering Hole	
Street Tacos	Torrington Rock Shop	
Tacos Chapulin	Vilchez Distribution, LLC	
Tacos Don Felix	Wildlines	
Two Guys Burgers & Fries		
18	17	

VENDOR COMMITTEE APPROVED - 25 total

Food Truck	Food Tent	Non-Food
Art Taco	Antojitos La Pasadita, LLC	Caricatures by Corey
Blas' Frozen Treats	Candy Crepas	Cowgirl Heaven
Cedar Creek Grille	Colorado Grille	Dust & Sunshine
Gamacheros	Down Home Eats	Fairy Fox Design
La Casita	Frida Snacks	Jackson Hole Beadwork
Mexican Crazy Corn	Kaelin's Kettle Corn	Nyna Arts – Rosa Andrango
Tacos Don Felix	Tacos Chapulin	Rugged Rose 307
Two Guys Burgers & Fries	The Watering Hole	Torrington Rock Shop (tentative)
		Wildlines, LLC

VENDOR COMMITTEE DECLINED

Artesania San Pedro de Cajas Cachimuel, Ramiro Cosmeticos Martinez Convention of States (late) Morales Home Made (past issues) Ox & Anvil Rings (can't do Sunday) Street Tacos (past issues) La Fiera (past issues) South American Imports Vilchez Distribution (new vendor)

Hannah motions to approve the committee's recommended list of approved vendors as shown above. MB seconds the motion. Discussion: Rachel mentions that Gamacheros is now a food truck instead of a food tent. Rachel asks if the Board wants to accept Torrington Rock Shop and the answer is no because we don't have room for another vendor. Vote is unanimous in favor. Motion passes.

XI. Consideration of Jedediah Corporation's Night Event Concession Agreement
Jed's is in for all 4-night events. Their signed agreement is in the Board Packet for review. Rachel says that
Jackstand is also in for all 4-night events but she has not gotten his agreement back yet. Rachel emailed Pinky
G's and hasn't heard back from Tom. He may or may not be available for Wednesday & Thursday nights, in
which case we can find another food truck. The Board discusses whether or not we need 2 or 3 food trucks for
Jousting on Wednesday.

Hannah motions to approve Jedediah Corporation's Night Event Concession Agreement for the 2023 Fair. MB seconds the motion. No discussion. Vote is unanimous in favor. Motion passes.

OTHER DISCUSSION ITEMS

XII. FY23 Fair Budget Review & Updates

Rachel asks the Board if there are any questions RE: the current fiscal year budget. There are none.

XIII. FY24 Budget Request

The Fair Board meeting w/ the BCC RE: FY24 budget request has been scheduled for Monday April 24^{th} @ 1:30PM. Alyssa has made her recommendations to the Fair budget, which reflect some substantial cuts in order to keep the deficit under \$100k. The decision to accept the recommendations or to approve our budget request as submitted is the BCC's. Given that this is the largest budget request the Fair Board has had in awhile, as well as the largest deficit, the Fair Board needs to plan on attending this meeting to explain the increases and answer questions. In doing so, the Board can speak to the increases in various service providers/bids that we received this year and hence the increased request and deficit.

XIV. Matters & Announcements from Board & Staff

a. March Fair & Fairgrounds Manager Report & Updates

Rachel reports that construction in the new building is going well. The 1st round of change orders will go in front of the BCC for approval tomorrow. The construction is on track to be finished prior to Fair (May/June). The grand opening of new space will be Fair. TOJ permit applications have all been submitted for Fair but Rachel hasn't heard yet on when they will go in front of the Town Council. Rachel plans to share these permits with Hap – JH Security and schedule a pre-fair meeting with him to better organize Fair Security. The Fair Book will go to print on May 12th and go out for distribution June 7th. The Fair Concert announcement will go out the week of April 24th. Rachel will be out of town for the next 2 weeks.

b. Fair Board Updates

The Board has no updates.

c. Committee Updates

Big Top Tent/Free & Strolling Entertainment – White Horse Social, Rachel & Hannah have been communicating with Priscilla and are working on scheduling a meeting soon to discuss logistics and expectations. The Fair Board discusses providing/paying for their sound needs w/ Hughes. Priscilla should submit a request to Amy for Royalty participation at this event. Concert – line-up announcement will go out the week of April 24th. Rachel will send an email between the committee, Andy, Michelle, & Kristen to get the ball rolling while she is on vacation.

Exhibit Hall - no updates.

Figure 8 Races – put a call for national anthem singers out on Facebook for our night events and collect submissions. Rocky is confirmed to DJ this year. We need to find a videographer. Rachel will email the committee some contacts to reach out to.

Horse Show - no updates.

Rodeo – a meeting has been scheduled for this Wednesday. Wilson's have been invited to attend and get their questions answered.

Royalty – Pageant (May 10 & 11) preparations are underway. There will be a horsemanship clinic in the Heritage Arena on Sunday April 23rd. The public speaking clinic has been postponed due to an injury.

Vendors – selections have been made and now we need to contact all vendors and let them know. Next, the committee will meet w/ Dave Truax to discuss electrical. The Board discusses how daily receipts will be collected so that we know how much each vendor will owe at the end of Fair.

XV. Other

Rachel asks the Board if they know of any grease/oil disposal companies we can reach out to. She is not haveing much luck with the one she found. Rachel confirms with the Board that Macy's can dispose of gray water. Rachel will reach out to Frazier Carnival and invite them to the May meeting. Flat Creek Drive is under construction and closed from now until right before Fair. The Fair Office is working with 4-H to coordinate a 4-H market livestock animal jackpot event in the Heritage Arena on Sunday July 9th.

XVI. Adjourn

Hannah motions to adjourn the meeting at 7:06PM. MB seconds the motion. No discussion. Vote is unanimous in favor. Motion passes.